Being a Professional

what makes you valuable is the value you bring

Professional

pro fes sion al

[prō féshən'l]

1. of profession: relating to or belonging to a profession
2. following occupation as paid job: engaged in an occupation as a paid job rather than as a hobby
3. businesslike: conforming to the standards of skill, competence, or character normally expected of a properly qualified and experienced person in a work environment

How you see yourself

How your client / boss sees you

A “do my job button”

You bring value

Solve most problems

Solve what's at hand

Create solutions, not problems

What do you know?

Become a constant learner

Know more?

- Side project
- User Group
- Code Camp
- Professional Training
- Book
- Blog

Become a constant learner

How good are you?

Practice your craft

Become better. Practice.

- Write code
- Talk to your peers
- Code Katas
- Side projects
- Dream in code

Practice your craft

How do you answer

- Your job is “how”
- Their job is “what”*
- Ask questions that clarify to you “what”
- Answer questions that clarify to them what your will deliver
- Keep the “how” at the level of expertise

there is no “they”

Interaction

it‘s not your job, it is your work.

Can you just grab the file from their FTP?

“…. . …, … … …. …… … …”

What do you say?

Can you just copy what we did with JinkyDoo, and just change the Marklar?

“…. . …, … … …. …… … …”

What do you say?

But we MUST launch by x!

“…. . …, … … …. …… … …”

What do you say?

We have no time to do unit testing. Just code it and send to QA.

“…. . …, … … …. …… … …”

What do you say?

But, but, but …

Changing “brown” code is dangerous

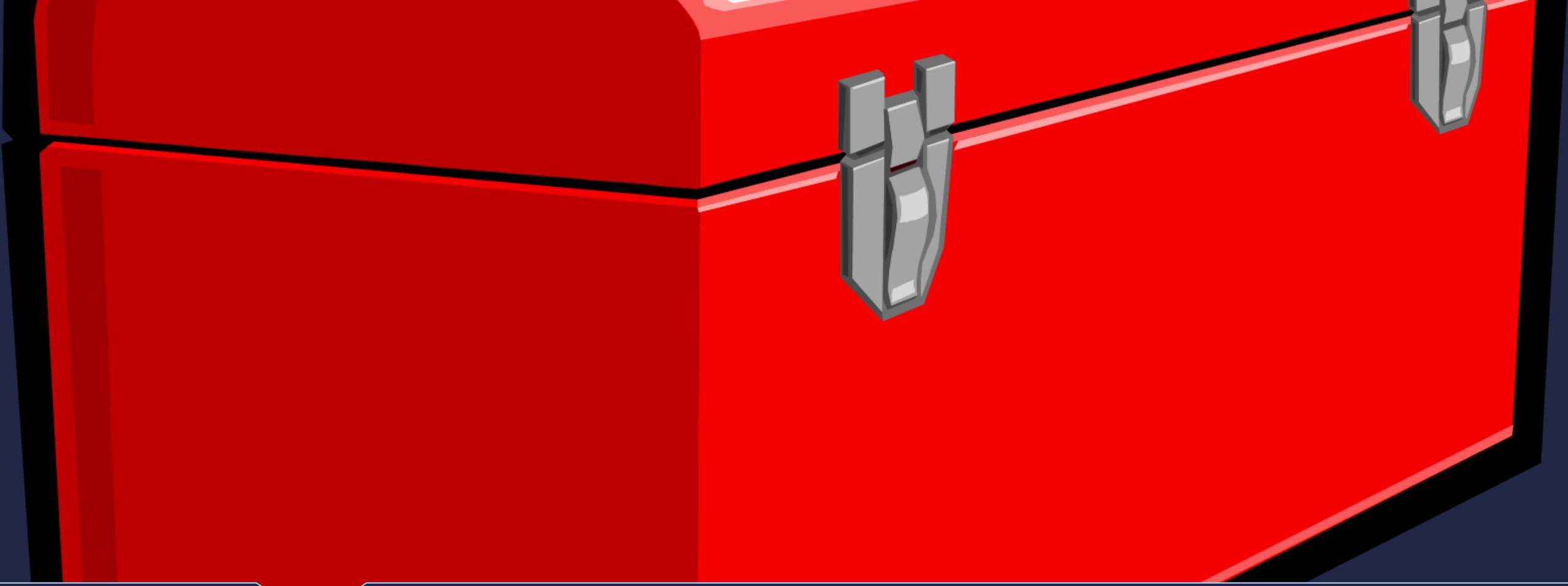
Thar be dragons

Can’t understand their/my code

Don’t have time

Don’t have permissions

Not my responsibility



We have tools!

Built in, Web Essentials, VS Power Tools, ReSharper, CodeRush, other…